Comparison of Customers Home to the Typical Home

Typical Home:
- 1500 square feet main floor
- 1500 square feet basement or second level
- R13 walls above grade
- R11 walls below grade
- R 30 attics/ceilings
- Insulated metal doors w/ storm door
- Double pane windows (Square footage is 15% of wall area)
- Average construction quality
- Occupancy: 4 people Fireplace: 1
- Duct gain/loss: 0 Average appliance load
- Inside temperature setting:
  - Summer: 75°F
  - Winter: 70°F

Your Home:
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___

- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___
- Less: ___ Same: ___ More: ___

- Higher: ___ Same: ___ Lower: ___
- Lower: ___ Same: ___ Higher: ___

Average Annual Operating Cost Calculations for a Typical Home

Heat Pump

Average Annual Operating Costs	Estimate 1	Estimate 2	Estimate 3
Estimated Heating Cost – Heat Pump			
Estimated Heating Cost – Supplemental Heat			
Estimated Space Heating Costs			
Estimated Space Cooling Costs			
Total Heating & Cooling Costs			

Air Conditioner

Average Annual Operating Costs	Estimate 1	Estimate 2	Estimate 3
Estimated Space Heating Costs			
Estimated Space Cooling Costs			
Total Heating & Cooling Costs			

1. Consumption estimates above are based on a "typical" home. Your consumption will differ.
2. Monthly service charges for gas or electricity are not shown.

Dealer Signed:_____ Date:_____